

Revision number: 2 Purchasing Agent: Debbie Gundersen

Item: Video Conferencing Hardware, Software and Services

Vendor: VC0000101667 Providea Inc.

801 Avenida Acaso Camarillo, CA 93012

Internet Homepage: <u>www.provideasolutions.com</u>

Telephone: (949) 589-6530

Fax number: (949) 589-6609

Contact: Dan McDaid

Email address: <a href="mailto:dmcdaid@provideasolutions.com">dmcdaid@provideasolutions.com</a>

Brand/trade name: Tandberg (ONLY)

Price: See attached price list

Terms: Net 30

Effective dates: 11/14/04 through 11/13/06

Days required for delivery: 14 days ARO
Price guarantee period: Term of Contract

Minimum order: None

Min shipment without charges: FREIGHT INCLUDED (FOB) Destination

Other: POTENTIAL RENEWAL OPTIONS THROUGH

11/13/09

#### REVISION 2: PLEASE NOTE NEW VENDOR NUMBER.

Utah Location: 4001 South 700 East

Suite 500

Salt Lake City, Utah 84107

Phone: 801-264-6760 Fax: 801-264-6601

This is a multiple award contract. Please see MA1833

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

		MSRP		
Part Number	Description		Discount	Cost
	Video Products			
	TANDBERG 8000 MXP			
1125001	TANDBERG 8000 MXP (2 Mbps ISDN/Ext.Netw./6 Mbps IP) incl. Stereo Loudspeaker Kit			
1135801	TANDBERG 8000 MXP- Dual 50" w/NPP & MS	\$59,990	19%	48,591.90
	TANDBERG 7000 MXP TANDBERG 7000 MXP (2 Mbps ISDN/Ext.Netw./6 Mbps IP)			
113640	TANDBERG 7000 MXP - Dual 30" w/NPP & MS	\$46,500	19%	37,665.00
	TANDBERG 6000 MXP	\$10,500	1970	37,003.00
	TANDBERG 6000 MXP Base models (768 kbps ISDN/Ext.Netw./3 Mbps IP)	·		
11365022	TANDBERG 6000 MXP - Dual 34" XGA	\$30,290	29%	21,505.90
11365012	TANDBERG 6000 MXP - Single 34" XGA	\$25,890	29%	18,381.90
11365021 11365011	TANDBERG 6000 MXP - Dual 32" TANDBERG 6000 MXP - Single 32"	\$26,490	29%	18,807.90
11303011	TANDBERG 0000 MAT - Sligle 32	\$23,990	29%	17,032.90
	TANDBERG 6000 MXP Software'''			
113820NPP	TANDBERG 6000 MXP Natural Presenter Package (NPP)	\$2,000	52%	960.00
113820MS	TANDBERG 6000 MXP MultiSite (MS) (Requires NPP)	\$4,000	20%	3,200.00
1138303	TANDBERG 6000 MXP Bandwidth"			
1136303	TANDBERG 6000 MXP 2 Mbps ISDN/Ext.Netw./6 Mbps IP	\$2,000	20%	1,600.00
	TANDBERG Maestro			
	TANDBERG Maestro Base model (768 Mbps ISDN/Ext.Netw./3 Mbps IP)			
113288	TANDBERG Maestro	\$25,490	20%	20,392.00
		420,170	2070	20,572.00
	TANDBERG Maestro Software'''			
113823NPP	TANDBERG Maestro Natural Presenter Package (NPP)	\$2,000	52%	960.00
113823MS	TANDBERG Maestro MultiSite (MS) (Requires NPP) TANDBERG Maestro Bandwidth'''	\$4,000	20%	3,200.00
1138333	TANDBERG Maestro 2 Mbps ISDN/Ext.Netw./6 Mbps IP	\$2,000	20%	1,600.00
	TANDBERG 3000 MXP	\$2,000	2078	1,000.00
	TANDBERG 3000 MXP Base models (384 kbps ISDN/1.5 Mbps IP)			
11372022	TANDBERG 3000 MXP - Dual 27" XGA	\$19,390	29%	13,766.90
11372012 11372021	TANDBERG 3000 MXP - Single 27" XGA TANDBERG 3000 MXP - Dual 27"	\$17,190	29%	12,204.90
11372021	TANDBERG 3000 MAP - Duai 27"  TANDBERG 3000 MXP - Single 27"	\$16,990 \$15,990	29% 29%	12,062.90
113/2011	TANDBERG 3000 MAT - Single 27	\$13,990	29%	11,352.90
	TANDBERG 3000 MXP Software'''			
113821NPP	TANDBERG 3000 MXP Natural Presenter Package (NPP)	\$2,000	52%	960.00
113821MS	TANDBERG 3000 MXP MultiSite (MS) (Requires NPP)	\$3,000	20%	2,400.00
1138312	TANDBERG 3000 MXP Bandwidth'"			
1136312	TANDBERG 3000 MXP 512 kbps ISDN/2 Mbps IP Option	\$3,000	20%	2,400.00
	TANDBERG 2000 MXP TANDBERG 2000 MXP Base model (2 Mbps IP only)			
113800	TANDBERG 2000 MXP	\$12,990	13%	11,301.30
		ψ12,770	1370	11,501.50
	TANDBERG 2000 MXP Software			
113822NPP	TANDBERG 2000 MXP Natural Presenter Package (NPP)	\$2,000	30%	1,400.00
113822MS	TANDBERG 2000 MXP MultiSite (MS) (Requires NPP)  TANDBERG 2000 MXP Bandwidth'''	\$3,000	30%	2,100.00
1138412	TANDBERG 2000 MAP 512 kbps ISDN/2 Mbps IP Option	\$2,000	200/	1 400 00
1130412	TANDBERG 1500 MXP	\$2,000	30%	1,400.00
	TANDBERG 1500 MXP Base models (2 Mbps IP only)			
113920	TANDBERG 1500 MXP	\$6,490	13%	5,646.30
		12,120		2,0.0.50
	TANDBERG 1500 MXP Software			
113922NPP	TANDBERG 1500 MXP Natural Presenter Package (NPP) Option	\$2,000	30%	1,400.00
113922MS	TANDBERG 1500 MXP MultiSite (MS) Option (Requires NPP)  TANDBERG 1500 MXP Bandwidth	\$3,000	30%	2,100.00
1139196	TANDBERG 1500 MAP 512 kbps ISDN/2 Mbps IP Option	\$2,000	30%	1.400.00
	TANDBERG 1000	\$2,000	30%	1,400.00
	TANDBERG 1000 Base models			
112100	TANDBERG 1000 (384 kbps ISDN/768 kbps IP)	\$7,990	27%	5,832.70
112102 113590	TANDBERG 1000 (128 kbps ISDN/768 kbps IP) TANDBERG 1000 (768 kbps IP only)	\$6,990	27%	5,102.70

Part Number	Description	MSRP	Discount	Cost
	TANDBERG 1000 Software'''			
112415PP	TANDBERG 1000 Presenter Package (PP)	\$1,000	31%	690.00
	TANDBERG 1000 for Cisco Call Manager			
	TANDBERG 1000 for Cisco Call Manager (Only sold by approved TANDBERG and Cisco IPC			
113595	Partners - * Customer Core Service is mandatory)	\$5,990	27%	4,372.70
	TANDBERG 990 MXP			
112550	TANDBERG 990 MXP Base models (2 Mbps IP only)			
113570	TANDBERG 990 MXP	\$8,990	27%	6,562.70
	TANDBERG 990 MXP Software'''		<u> </u>	<u> </u>
113824NPP	TANDBERG 990 MXP Natural Presenter Package (NPP) Option	\$2,000	31%	1,380.00
13824MS	TANDBERG 990 MXP MultiSite (MS) Option (Requires NPP)	\$3,000	20%	2,400.00
	TANDBERG 990 MXP Bandwidth'''	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<del>                                     </del>	
1138342	TANDBERG 990 MXP 512 kbps ISDN/2 Mbps IP Option	\$2,000	20%	1,600.00
	TANDBERG 880 MXP			
	TANDBERG 880 MXP Base model (1.1 Mbps IP only)			
113560	TANDBERG 880 MXP	\$7,990	27%	5,832.70
	TANDED COM MAN C. C	-		
12025NDP	TANDBERG 880 MXP Software"	40.000	ļ	
13825NPP 13825MS	TANDBERG 880 MXP Natural Presenter Package (NPP) TANDBERG 880 MXP MultiSite (MS) (Requires NPP)	\$2,000	31%	1,380.00
130231113	TANDBERG 880 MXP Mulisite (MS) (Requires NPP)	\$3,000	20%	2,400.00
138352	TANDBERG 880 MXP 384 kbps ISDN/1.1 Mbps IP	\$2,000	20%	1,600,00
	TANDBERG 770 MXP	\$2,000	2078	1,000.00
	TANDBERG 770 MXP Base model (768 kbps IP only)			
13530	TANDBERG 770 MXP	\$6,990	27%	5,102.70
, MARINE MARIE		\$0,770	1 2770	3,102.70
	TANDBERG 770 MXP Software"			1
13826NPP	TANDBERG 770 MXP Natural Presenter Package (NPP)	\$2,000	31%	1,380.00
	TANDBERG 770 MXP Bandwidth'''			
1138362	TANDBERG 770 MXP 128 kbps ISDN/768 kbps IP	\$1,000	16%	840.00
	TANDBERG 550			
110406	TANDBERG 550 Base Models			
112406 112400	TANDBERG 550 (128 kbps ISDN/768 kbps IP) TANDBERG 550 (768 kbps IP only)	\$5,990	24%	4,552.40
112400	TANDBERG 330 (708 kops ir oiliy)	\$4,990	24%	3,792.40
	TANDBERG 550 Software'''	+	<del> </del>	<del> </del>
12551PP	TANDBERG 550 Presenter Package (PP)	\$1,000	31%	690,00
	TANDBERG 550 for Cisco Call Manager	\$1,000	3170	0,000
13597	TANDBERG 550 for Cisco Call Manager (Only sold by approved TANDBERG and Cisco IPC Partners - * Customer Core Service is mandatory)	\$4,990	21%	3,942.10
	TANDBERG 150	Ψ1,220	2170	3,742.10
	TANDBERG 150 (512 kbps IP only)	+		
13502	TANDBERG 150	\$2,990	21%	2,362.10
	Portables		==7.0	2,502.10
	Portable 6000 MXP Base model (384 kbps ISDN/Ext.Netw./1.5 Mbps IP)			
13540	Portable 6000 MXP	\$19,990	25%	14,992.50
	Portable 6000 MXP Software'''	\$17,770	2370	14,992.30
13827NPP	Portable 6000 MXP Natural Presenter Package (NPP)	f2 000	520/	060.00
13827MS	Portable 6000 MXP MultiSite (MS) (Requires NPP)	\$2,000	52%	960.00
1382/1015		\$4,000	20%	3,200.00
	Portable 6000 MXP Bandwidth"			
138572	Portable 6000 MXP 768 kbps ISDN/Ext.Netw./3 Mbps IP	\$2,000	20%	1,600.00
138573	Portable 6000 MXP 2 Mbps ISDN/Ext.Netw./6 Mbps IP	\$4,000	20%	3,200.00
	Portable 3000 MXP Base model (384 kbps ISDN/1.5 Mbps IP)			
113724	Portable 3000 MXP	\$14,990	25%	11,242.50
	Portable 3000 MXP Software'''	ψ1-1,270	2370	11,442.30
13724	I	1		<del> </del>
	Portable 2000 MVD Natural Precenter Poolegge (NIRD)	00.000		
13829NPP	Portable 3000 MXP Natural Presenter Package (NPP)	\$2,000	25%	1,500.00
	Portable 3000 MXP MultiSite (MS) (Requires NPP)	\$2,000 \$3,000	25% 20%	1,500.00 2,400.00
13829NPP				

Part Number	Description	MSRP	Discount	Cost
	Codec 6000 MXP Base model (384 kbps ISDN/Ext.Netw./1.5 Mbps IP)			
113545	Codec 6000 MXP	\$18,990	20%	15,192.00
	Codec 6000 MXP Software''	4		
113828NPP	Codec 6000 MXP Natural Presenter Package (NPP)	\$2,000	52%	960.00
113828MS	Codec 6000 MXP MultiSite (MS) (Requires NPP)	\$4,000	20%	3,200.00
110050	Codec 6000 MXP Bandwidth''	ļ		
1138562 1138563	Codec 6000 MXP 768 kbps ISDN/Ext.Netw./3 Mbps IP Option	\$2,000	20%	1,600.00
1138303	Codec 6000 MXP 2 Mbps ISDN/Ext.Netw./6 Mbps IP Option	\$4,000	20%	3,200.00
	Codec 3000 MXP Base model (384 kbps ISDN/1.5 Mbps IP)			
113727	Codec 3000 MXP	\$13,990	20%	11,192.00
11205CN IDD	Codec 3000 MXP Software''			
113855NPP 113855MS	Codec 3000 MXP Natural Presenter Package (NPP)  Codec 3000 MXP MultiSite (MS) (Requires NPP)	\$2,000	52%	960.00
1136331413	Codec 3000 MXP Bandwidth'''	\$3,000	20%	2,400.00
1138592	Codec 3000 MXP 512 kbps ISDN/2 Mbps IP	\$3,000	20%	2,400.00
	" MXP Software/bandwidth prices only applicable in conjunction with a TANDBERG MXP system			
	Infrastructure products			
	TANDBERG MPS			
11262010	TANDBERG MPS Bundles			
11363048 11363048AV	TANDBERG MPS 48+48 (IP Only) TANDBERG MPS 48+48 (IP Only) with Advanced Video Option	\$146,000	20%	116,800.00
11363032	TANDBERG MPS 32+32 (IP Only) with Advanced Video Option	\$270,800 \$114,000	20%	91,200.00
11363032AV	TANDBERG MPS 32+32 (IP Only) with Advanced Video Option	\$196,400	20%	157,120.00
11363016	TANDBERG MPS 16+16 (IP Only)	\$82,000	20%	65,600.00
11363016AV	TANDBERG MPS 16+16 (IP Only) with Advanced Video Option	\$123,600	20%	98,880.00
	TANDBERG MPS Components			
11377016	Additional media port 16+16 for TANDBERG MPS (IP Only)	\$32,000	20%	25,600.00
11377216 1137734	Advanced Video Option 16 ports - for TANDBERG MPS  4 x E1/T1 for ISDN-PRI interface TANDBERG MPS (shipping Q105)	\$41,600	20%	33,280.00
1137734	External Network (8 x V35/8 x X.21/RS-449 with RS-366 dialling or leased line) interface for	\$52,000	20%	41,600.00
1137748	TANDBERG MPS (shipping Q105)	\$24,000	20%	19,200.00
	TANDBERG MCU			,
	TANDBERG MCU			
112450	TANDBERG MCU 16+16	\$69,990	33%	46,893.30
112451	TANDBERG MCU 8+8	\$49,990	33%	33,493.30
	Discount available on the installation price of multiple MCU's at the same location/same day. Call for price.			
	TANDBERG Gateway			
113139	TANDBERG Gateway - 4 MB	\$32,000	29%	22,720.00
113134	TANDBERG Gateway - 2 MB	\$21,000	29%	14,910.00
	TANDBERG Gatekeeper			
113740	TANDBERG Gatekeeper Base model TANDBERG Gatekeeper - 25 Concurrent Calls	60.500	200/	
113740	TANDBERG Gatekeeper - 23 Concurrent Cans  TANDBERG Gatekeeper Ports	\$9,500	20%	7,600.00
11388175	TANDBERG Gatekeeper - 75 Concurrent Calls	\$5,000	20%	4,000.00
113001/3	TANDBERG Gatekeeper - 200 Concurrent Calls	\$17,500	20%	14,000.00
11388175				,
	Management Software	\$17,500		
113881200	Management Software TANDBERG Management Suite (TMS) - Base model			
	Management Software TANDBERG Management Suite (TMS) - Base model TANDBERG Management Suite server license - Including 10 systems	\$1,500	29%	1,065.00
113881200 112160	Management Software  TANDBERG Management Suite (TMS) - Base model  TANDBERG Management Suite server license - Including 10 systems  TANDBERG Management Suite (TMS) - Additional Systems	\$1,500	29%	
113881200 112160 113612S25	Management Software  TANDBERG Management Suite (TMS) - Base model  TANDBERG Management Suite server license - Including 10 systems  TANDBERG Management Suite (TMS) - Additional Systems  TANDBERG Management Suite - Additional 25 systems	\$1,500 \$3,750	29%	3,000.00
113881200 112160 113612S25 113612S50	Management Software  TANDBERG Management Suite (TMS) - Base model  TANDBERG Management Suite server license - Including 10 systems  TANDBERG Management Suite (TMS) - Additional Systems  TANDBERG Management Suite - Additional 25 systems  TANDBERG Management Suite - Additional 50 systems	\$1,500 \$3,750 \$7,500	29% 20% 20%	3,000.00 6,000.00
113881200 112160 113612S25	Management Software  TANDBERG Management Suite (TMS) - Base model  TANDBERG Management Suite server license - Including 10 systems  TANDBERG Management Suite (TMS) - Additional Systems  TANDBERG Management Suite - Additional 25 systems	\$1,500 \$3,750 \$7,500 \$15,000	29% 20% 20% 20%	3,000.00 6,000.00 12,000.00
113881200 112160 113612S25 113612S50 113612S100	Management Software  TANDBERG Management Suite (TMS) - Base model  TANDBERG Management Suite server license - Including 10 systems  TANDBERG Management Suite (TMS) - Additional Systems  TANDBERG Management Suite - Additional 25 systems  TANDBERG Management Suite - Additional 50 systems  TANDBERG Management Suite - Additional 100 systems	\$1,500 \$3,750 \$7,500	29% 20% 20%	3,000.00 6,000.00
113881200 112160 113612S25 113612S50 113612S100 113612S500	Management Software  TANDBERG Management Suite (TMS) - Base model  TANDBERG Management Suite server license - Including 10 systems  TANDBERG Management Suite (TMS) - Additional Systems  TANDBERG Management Suite - Additional 25 systems  TANDBERG Management Suite - Additional 50 systems  TANDBERG Management Suite - Additional 100 systems  TANDBERG Management Suite - Additional 500 systems  TANDBERG Management Suite - Additional 500 systems  TANDBERG Management Suite - Additional 500 systems	\$1,500 \$3,750 \$7,500 \$15,000 \$43,750	29% 20% 20% 20% 20% 20%	3,000.00 6,000.00 12,000.00
113881200 112160 113612S25 113612S50 113612S100	Management Software  TANDBERG Management Suite (TMS) - Base model  TANDBERG Management Suite server license - Including 10 systems  TANDBERG Management Suite (TMS) - Additional Systems  TANDBERG Management Suite - Additional 25 systems  TANDBERG Management Suite - Additional 50 systems  TANDBERG Management Suite - Additional 100 systems  TANDBERG Management Suite - Additional 500 systems	\$1,500 \$3,750 \$7,500 \$15,000	29% 20% 20% 20%	3,000.00 6,000.00 12,000.00

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Part Number	Description	1	Discount	Cost
113106U50	TANDBERG See&Share 50 additional users	\$5,000	20%	4,000.00
	Product package (Requires TMS)			
113612C25	Client Solution Package (TIM/Scheduler) per concurrent 25 users	\$2,500	20%	2,000.00
113612C50	Client Solution Package (TIM/Scheduler) per concurrent 50 users	\$5,000	20%	4,000.00
113612A1	Application Integration Package (Exchange/Lotus Domino API) per server	\$40,000	20%	32,000.00
113612N1	Network Integration Package (Polycom MGC/Radvision ViaIP/Cisco support) per system	\$40,000	20%	32,000.00
	Professional services			
113600V	System Administration and Management	CALL		#VALUE!
113703V 113704V	Network Architecture and Design Solution Usage and Adoption	CALL		#VALUE!
113704V	Solution Products	CALL		#VALUE!
	HealthCare Solution			
5009193N	TANDBERG Intern II MXP Base Models (384kbps ISDN/ 1.1 Mbps IP)	427.050		<u> </u>
5009193N 5009192N	TANDBERG Intern II MXP - Dual LCD XGA, NPP & MS TANDBERG Intern II MXP - Dual LCD XGA, NPP	\$27,950	20%	22,360.00
5009192N 5009191N	TANDBERG Intern II MXP - Dual LCD XGA	\$24,950 \$22,950	20%	19,960.00 18,360.00
300717111	TANDBERG INCH I WAT - Buai LCD AGA	\$22,930	2076	18,360.00
5009183N	TANDBERG Intern II MXP - Single LCD XGA, NPP & MS	\$25,950	20%	20,760.00
5009182N	TANDBERG Intern II MXP - Single LCD XGA, NPP	\$22,950	20%	18,360.00
5009181N	TANDBERG Intern II MXP - Single LCD XGA	\$20,950	20%	16,760.00
	TANDBERG Intern II External Network Base Models (384kbps Ext.Netw./ 1.1 Mbps IP) (V.35/X.21, RS449)			
50039523EXT	TANDBERG Intern II - Dual LCD XGA V.35, NPP & MS	\$27,950	20%	22,360.00
50039522EXT	TANDBERG Intern II - Dual LCD XGA V.35, NPP	\$24,950	20%	19,960.00
50039521EXT	TANDBERG Intern II - Dual LCD XGA V.35	\$22,950	20%	18,360.00
50020512EXT	TANDEDGY . H. C. L. LOD VOL VACANDO A M.C.			
50039513EXT 50039512EXT	TANDBERG Intern II - Single LCD XGA V.35, NPP & MS TANDBERG Intern II - Single LCD XGA V.35, NPP	\$25,950	20%	20,760.00
50039511EXT	TANDBERG Intern II - Single LCD XGA V.35, NPP TANDBERG Intern II - Single LCD XGA V.35	\$22,950 \$20,950	20%	18,360.00 16,760.00
30037311EX1	1 AND DERO HIGH II - Shigh DCD AGA V.55	\$20,930	20%	16,760.00
	First Responder Solution			
5007202	TANDBERG Tactical II (384 kbps ISDN/1.1 Mbps IP) TANDBERG Tactical II 13" LCD NPP & MS			
5007203 5007202	TANDBERG Tactical II 13" LCD NPP & MS  TANDBERG Tactical II 13" LCD NPP	\$24,000	20%	19,200.00
3007202	TANDBERG Factical II 13 LCD NPP	\$20,000	20%	16,000.00
	TANDBERG Tactical II V.35 (384 kbps Ext.Netw./1.1 Mbps IP) (V.35/X.21, RS-449)	-		
5007273	TANDBERG Tactical II 13" LCD V.35 NPP & MS	\$24,000	20%	19,200.00
5007272	TANDBERG Tactical II 13" LCD V.35 NPP	\$20,000	20%	16,000.00
	Solution Products - North America Only			
	Education Products - 6000 Systems			<del>                                     </del>
	Educator 6000 Series, Triple Monitors (768kbps ISDN/ Ext,Netw./ 3 Mbps IP) NTSC Only			
5000724	Educator Triple 32" XGA, NPP	\$66,730	20%	53,384.00
5000723	Educator Triple 36", NPP	\$60,730	20%	48,584.00
5000722	Educator Triple 32", NPP	\$59,230	20%	47,384.00
5000721	Educator Triple 27", NPP	\$58,480	20%	46,784.00
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500077	Educator 6000 Integrator Products (768kbps ISDN/ Ext.Netw./ 3 Mbps IP) NTSC Only Educator 6000 Integrator Pack, NPP	025 405		
500077	Educator 6000 Integrator Pack, NPP  Educator 6000 Integrator Podium, NPP	\$35,495	20%	28,396.00
300073	Educator 6000 Integrator Foundin, NFF	\$39,385	20%	31,508.00
	Tutor 6000 Teaching System, Triple Monitors (768kbps ISDN/ Ext.Netw./ 3 Mbps IP) NTSC O	nlv		
5000734	Tutor Teaching Triple 32" XGA, NPP	\$63,000	20%	50,400.00
5000733	Tutor Teaching Triple 36", NPP	\$57,005	20%	45,604.00
5000732	Tutor Teaching Triple 32", NPP	\$55,505	20%	44,404.00
5000731	Tutor Teaching Triple 27", NPP	\$54,755	20%	43,804.00
	T . (000 C) 1 . (0			
5000744	Tutor 6000 Student System, Dual Monitors (768kbps ISDN/ Ext.Netw./ 3 Mbps IP) NTSC Only		2607	41.022.2
5000744	Tutor Student Triple 32" XGA, NPP Tutor Student Triple 36", NPP	\$52,440	20%	41,952.00
5000743	Tutor Student Triple 30", NPP Tutor Student Triple 32", NPP	\$47,440 \$46,440	20%	37,952.00
5000742	Tutor Student Triple 27, NPP	\$45,940	20%	37,152.00 36,752.00
	- I de la company de la compan	\$ 10,7TO	2070	30,132.00
	Educator/Tutor Software	†		<u> </u>
				+
500288	Educator/Tutor Multisite (MS)	\$4,000	20%	3,200.00

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D4 November		MSRP	-	
Part Number 500289	Description Educator/Tutor 2 Mbps ISDN/3 Mbps IP	#2.000	Discount	Cost
300289	Education Fution 2 Mobbs (SDN/S Mobbs IP	\$2,000	20%	1,600.00
	Education Products - 2500 Systems			
	Scholar 2500 Dual monitor Teaching Systems (384kbps ISDN/ Ext.Netw./ 1.5Mbps IP) NTSC			
	Only			
50027823	Scholar Teaching Dual 36", NPP	\$38,180	20%	30,544.00
50027822	Scholar Teaching Dual 32", NPP	\$37,180	20%	29,744.00
50027821	Scholar Teaching Dual 27", NPP	\$36,680	20%	29,344.00
***************************************	Scholar 2500 Dual monitor Student Systems (384kbps ISDN/ Ext.Netw./ 1.5Mbps IP) NTSC	<u> </u>		
	Only			
50027723	Scholar Student Dual 36", NPP	\$33,985	20%	27,188.00
50027722	Scholar Student Dual 32", NPP	\$32,985	20%	26,388.00
50027721	Scholar Student Dual 27", NPP	\$32,485	20%	25,988.00
	Scholar 2500 Single monitor Student Systems (384kbps ISDN/ Ext.Netw./ 1.5Mbps IP) NTSC Only			
50027713	Scholar Student Single 36", NPP	\$29,985	20%	23,988.00
50027712	Scholar Student Single 32", NPP	\$29,485	20%	23,588.00
50027711	Scholar Student Single 27", NPP	\$29,235	20%	23,388.00
	Scholar 2500 Integrator Products (384kbps ISDN/ Ext.Netw./ 1.5Mbps IP) NTSC Only			
500272	Scholar 2500 Integrator Pack, NPP	\$24,100	20%	19,280.00
	Scholar Software	<del> </del>		
500292	Scholar 2500 Multisite (MS)	\$3,000	20%	2,400.00
300272	Scholar 2500 Multisite (MB)	\$3,000	20%	2,400.00
	TANDBERG Mediaplace MXP			
	TANDBERG Mediaplace 880 MXP (384 kbps ISDN/ 1.1 Mbps)			
5008353N	TANDBERG MediaPlace 880 MXP NPP & MS	\$24,450	20%	19,560,00
5008352N	TANDBERG MediaPlace 880 MXP NPP	\$21,450	20%	17,160.00
5008351N	TANDBERG MediaPlace 880 MXP	\$19,450	18%	15,949.00
	TANDBERG Mediaplace 770 (128 kbps ISDN/ 768 Mbps)			
5008342N	TANDBERG MediaPlace 770 MXP ISDN/IP NPP	\$19,450	20%	15,560.00
5008341N	TANDBERG MediaPlace 770 MXP ISDN/IP	\$17,450	18%	14,309.00
50000201	TANDARDON U. D. GEOLGIA DANDA			
5008032N 5008031N	TANDBERG MediaPlace 770 MXP IP NPP TANDBERG MediaPlace 770 MXP IP	\$18,450	20%	14,760.00
3008031N	TANDBERG MediaPlace integrates lockable cart, 770/880 set-top, DVD/VCR, High Resolution	\$16,450	18%	13,489.00
	Projector and audio system			
	SL Series			
500705	SL Case with 15" LCD screen (Case fits any TANDBERG set-top)	\$6,000	18%	4,920,00
	Justice Products - 6000 Systems	\$0,000	1070	4,920.00
	Justice Package (768 kbps ISDN/ Ext,Netw./ 3 Mbps IP) NTSC Only			
500764223	Justice Package 6000 - Dual 32", NPP & MS	\$41,365	20%	33,092.00
500764222	Justice Package 6000 - Dual 32", NPP	\$37,365	20%	29,892.00
500764221	Justice Package 6000 - Dual 32"	\$35,365	17%	29,352.95
		, ,- ,-		
500764123	Justice Package 6000 - Single 32", NPP & MS	\$38,865	20%	31,092.00
500764122	Justice Package 6000 - Single 32", NPP	\$34,865	20%	27,892.00
500764121	Justice Package 6000 - Single 32"	\$32,865	17%	27,277.95
				-
	Justice 6000 Integrator Package: Codec 6000 (768kbps ISDN/ Ext.Netw./ 3Mbps IP)			
5007653N	Justice 6000 Integrator Package, NPP & MS	\$35,640	20%	29 512 00
5007652N	Justice 6000 Integrator Package, NPP	\$33,640	20%	28,512.00 25,312.00
5007651N	Justice 6000 Integrator Package	\$29,640	17%	24,601.20
		7		
	Justice Products - 2500 Systems			
	Justice 2500 Integrator Package: Codec 2500 (384kbps ISDN/ Ext.Netw./ 1.5 Mbps IP)			
5007693N				
5007693N 5007692N	Justice 2500 Integrator Package, NPP & MS  Justice 2500 Integrator Package, NPP	\$27,640	20%	22,112.00
5007691N	Justice 2500 Integrator Package  Justice 2500 Integrator Package	\$24,640	20%	19,712.00
200707111	Passice 2500 Micegrator 1 ackage	\$22,640	17%	18,791.20

FINET COMMODITY CODE(S): 84056000000-TELECONFERENCE SYSTEMS AUDIO/VISUAL



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